**Proponents are requested to submit detailed EoI in the following EoI Template:**

1. **Executive Summary**

(Mention the summary of proposed activity or service**)**

1. **Location of the Project:**

(Details on the site and location of the proposed project/existing industry (Gewog, Drungkhag, Dzongkhag)

1. **Brief overview of your organization:**

(Background of the proponent or organization)

1. **Experience:**

(Mention the qualification, skills and experience)

1. **Capacity to deliver the specific service(s) of interest:**
2. Capacity of the organization to deliver the desired service, b) Any prior experience or skills related to mushroom spawn production, c) Additional training requirement)
3. **Production or implementation plan:**

(Provide an implementation plan that includes details about annual production and supply plan, selling price of each unit of spawn, distribution channels, sales projections, and revenue forecasts, plan for sustainable operation/utilization of the spawn unit. Highlight your competitive advantage and growth potential).

1. **Infrastructures and facilities for production:**

(Proof of land available/facilities and other infrastructures for production mushroom spawn within the country).

1. **Types of support required from the government with approximate cost:**

(Specific support required from the DoA, MoAL)

The government will provide one high pressure sterilizer (2000-3000 litres) as part of critical equipment requirement for mushroom spawn production. NMC will also provide training and technical support and supply the mother spawn for propagation on full cost basis. While producing mushroom spawn, the proponent shall comply with the National Standard for Mushroom Spawn Production and Mushroom Laboratory Protocols.

The EoI will be assessed by a committee of five members, composed of four members from NMC and one from Agriculture Production Division (APD), the Department of Agriculture.

When assessing the capacity of interested parties or organizations for the privatization of mushroom spawn production and supply, the following criteria will be applied:

|  |  |  |  |
| --- | --- | --- | --- |
| **Sl. No.** | **Criteria** | **Specific Criteria** | **Weightage** |
| 1 | **Experience and Expertise** | **Track Record**: Proven experience in mushroom spawn production or related sectors. | 5 |
| **Technical Expertise**: Knowledge of mycology, cultivation techniques, and spawn production processes. | 5 |
| **Quality Assurance**: Experience in maintaining quality control standards in mushroom spawn production. | 5 |
| 2 | **Infrastructure and Facilities** | **Production Facilities**: Availability of appropriate facilities for spawn production, including sterile environments. | 5 |
| **Equipment**: Access to necessary equipment and technology for efficient spawn production |  5 |
| **Biosecurity Measures**: Implementation of protocols to prevent contamination and ensure product integrity. | 5 |
| 3 | **Financial Stability** | **Financial Health**: Demonstrated financial stability and ability to sustain operations over time. | 5 |
| **Investment Capability**: Capacity to invest in necessary resources for continuity and scaling up  | 5 |
| 4 | **Supply Chain Management** | **Distribution Network**: Established supply chain for effective distribution of mushroom spawn to end-users. | 5 |
| **Logistics**: Capability to manage logistics for timely delivery and support. | 5 |
| 5 | **Research and Development** | **Innovation**: Commitment to improving spawn quality and production methods. | 5 |
| **Collaboration**: Willingness to collaborate with research institutions for knowledge sharing and innovation. | 5 |
| 6 |  **Sustainability and Regulatory Compliance** | **Sustainability Practices**: Adherence to sustainable practices in production and environmental stewardship.  | 5 |
| **Licenses and Permits**: Compliance with local and national regulations regarding mushroom spawn production and sales. | 5 |
| 7 | **7. Market Understanding** | **Market Analysis**: Understanding of the mushroom spawn market, including demand trends and customer needs. | 5 |
| **Marketing Strategy**: Clear strategies for marketing and promoting mushroom spawn to potential customers. | 5 |
| 8 | **Technical Support and Training** | **Customer Support**: Ability to provide technical support and training to end-users on spawn handling and usage/utilization. | 5 |
| **Extension Services**: Offer extension services to help growers achieve better yields. | 5 |
| 9 | **Ethical Practices** | **Social Responsibility**: Commitment to ethical practices in labor and production. | 5 |
| **Environmental Impact**: Strategies in place to minimize negative environmental impact of production. | 5 |
| **Total Score** | **100** |

 Note 1: The EoI should be accompanied by a cover letter addressed to the Director, Department of Agriculture, Ministry of Agriculture and Livestock.